

Australasian Housing Institute

South Australian Region Presentation

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Housing Portfolio

- Current stock 880;
- DHF 463;
- NSBP 163
- Total 1506



Challenges

- Attraction and retention of trades in current market environment;
- Approval and Tender processes for NBSP outside of DHF;
- Pressure on builders to meet NBSP against other housing/infrastructure providers;
- Remaining competitive against other providers; and
- One customer, thousands of consumers



Outcomes

- Entrepreneurial outlook to tender/procurement processes;
- Attracting “mum and dad” service providers;
- Non-financial incentives to attract trades;
- Assisting service providers to develop newer/better business models;
- Bundled services-whole of property presentation; and
- Internal Maintenance officer.

